

## **About Us**



Listed Investment Banking Company





Incorporated in the year 1989

Carving a niche in the financial services sector







Journey has been extremely focused and demanding

Focus on creating long term business relationships with clients







Wide bouquet of services ranging from Corporate Finance, Issue Management, Restructuring and Corporate Advisory

Client centric business approach





Pan India presence across five locations

### **Sumedha Milestones**

SUMEDHA adding values to value

- Started Operations from Kolkata, Delhi, Mumbai and Bangalore
- IPO With BSE & CSE Listing
- NSE trading membership for equity and derivative broking

- Dr. Basudeb Sen, M.A.(Eco), Ph.D. and an Alumnus of Harvard Business School, joins the Board
- · DP services for NSDL
- · Currency derivative
- Commodity broking at MCX (through subsidiary)
- Employee Stock Option Scheme ESOP launched
- Opened branches at Ahmedabad & Hyderabad
- Re-launched website www.sumedhafiscal.com

- BSE membership for Cash & Derivative Broking
- SFSL ESOP 2011 announced and modified in 2018.
- Brand Equities Treaties Ltd (part of Times of India group) invested in Sumedha
- SEBI approved Portfolio Management Services launched
- Successful rebranding of Sumedha
- Promoted Sumedha Management as Insolvency Professional Entity

2011 - 2019



- Focus on Investment Banking activities
- Mr. S A Ramesh Rangan
   (Ex-MD State Bank of Patiala)
   and Mr. Santanu Mukherjee
   (Ex- MD State Bank of Hyderabad)
   joins the board.
- · Net worth crosses Rs. 55 crores
- Market capitalisation currently exceeds Rs.40 crores
- Partnered with Urushya Wealth Management LLP to launch AIF Cat II fund
- SFSL's shareholder base has increased to around 10000 shareholders

2020 - 2024



2005 - 2010



1995 - 2004

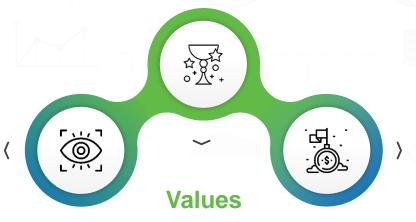


## **Sumedha Philosophy & Value Proposition**



### **Vision**

Integrity, Commitment, Accountability, Respect, Transparency and Fairness



To be the best financial Service provider and be a one stop shop for all solutions

### **Mission**

To strive for client satisfaction by providing integrated financial solutions through excellence, integrity and teamwork fostering continuous growth for our stakeholders



### **Approach**

 Focus on creating long term relationships – a trusted partner



# **Execution** Orientation

 High quality execution by an experienced team of professionals



# Professional Integrity

 Strong emphasis on confidentiality and integrity in a sensitive business environment



# Track Record and Experience

- Proven Expertise in analyzing and advising on various business and financial models
- Ability, experience and creativity to structure result-oriented financial solutions

# **Sumedha Group: Business Verticals**





# **Insolvency Bankruptcy Code Practice**













Business Turnaround and growth

### **Major Transactions**

	•	
Name of the Company	Amount of Resolution (In Crs.)	Status as on 31.03.2023
Pro Minerals	274	Successfully Resolved
Gloster Cables	72	Successfully Resolved
Kitply	175	Successfully Resolved
Keti Highway Developers	18	Successfully Resolved
Adhunik Steel	230	Submitted Resolution Plan
Suryachakra Group	10	Successfully Resolved
Indu Projects	501	Successfully Resolved
Twenty First Century Wire Rods	42	Submitted Resolution Plan
IBPIL	1048	Successfully Resolved
Dimension Steel & Alloys Pvt. Ltd.	22	Successfully Resolved
Ennore Coke Ltd.	18	Sale under liquidation
Lanco Vidarbha Thermal Power	296	Sale under liquidation

### **Empanelled with**









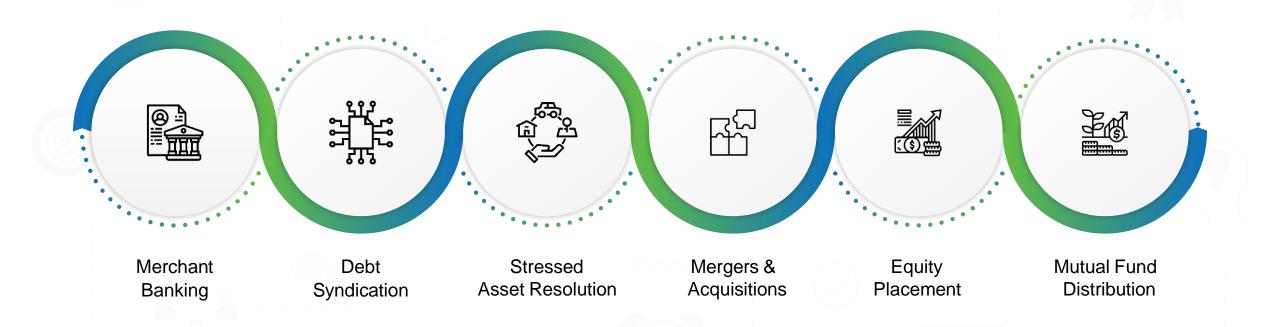




Website: http://sumedhamanagement.com/

# **Investment Banking**





# **Merchant Banking**





**Takeover** 

Delisting



**Private Placement** 

Rights Issue



**Buyback of Shares** 





































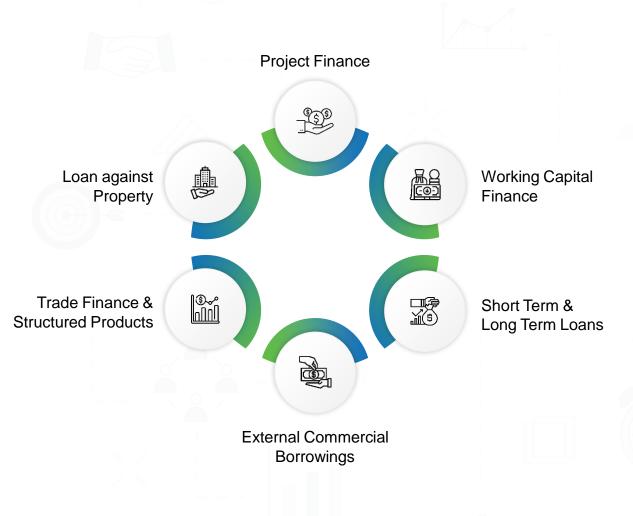






# **Debt Syndication**

































































## **Stressed Assets Resolution**





Restructuring of Debt : CDR / Bilateral













Settlement : OTS / Negotiated













Recovery Agent













Resolution through ARC













**Distressed Funding** 

# **Mergers & Acquisitions**





# **Equity Placements**





















## **Others**











SUMMER SANDS







Company Limited



ABB













ELECTROSTEEL









## **Our Board**





Mr. Vijay Maheshwari

#### Chairman

Promoter and Director with 4 decades of experience in various areas ranging from Finance, Audit & Taxation



Dr. S.A. Ramesh Ranjan

#### Independent Director

38 years of experience in the banking sector; Served & Retired as MD, State Bank of Patiala



Dr. Basudeb Sen

## Independent Director

3 decades of experience in Commercial Banking, Investment Management and Strategic Planning. Worked with UTI & IIBI



Mr. Santanu Mukherjee

#### Independent Director

More than four decades of Experience in Banking sector. Served as MD of State Bank of Hyderabad. Currently on the board of many blue chip Company



Mr. Prashant S. Panda

#### Independent Director

Accomplished CA held positions as Director of Bhubaneshwar Stock Exchange & Chairman of Bhubaneshwar Branch of ICAI



Mr. Rana Som

#### Independent Director

He is the former Chairman & Managing Director of NMDC, Director of State Trading Corporation, CMD of Hindusthan Copper Ltd

### **Our Board**





Mr. Deepankar Bose

#### Independent Director

A Retd. CGM of SBI, Executive President and Head Corporate Centre of Bandhan Bank. Presently the Chairman and Public Interest Director of Calcutta Stock Exchange and Independent Director in various Public Limited Companies



Mr. B.S. Rathi

#### Wholetime Director

Accomplished Chartered Accountant specialised in project finance, corporate debt restructuring and creating business models



Mr. Mohit Bhuteria

#### Independent Director

Accomplished CA and an IRP, Registered Valuer, is a managing partner in M/s A C Buteria & Co, Chartered Accountants. He is also the Chairman, Corporate Law Committee at 'ACAE and Views Exchange' and an Independent Director of GKW Ltd.



Mr. Bijay Murmuria

## Non-Executive Director

Accomplished Chartered Accountant & Insolvency Professional, guides all issues pertaining to securities, shares, IBC, and Financial markets



Mr. Anil Birla

## Non-Executive Director

Practicing Chartered
Accountant & Insolvency Professional
with wide
ranging experience in
Audit, Strategy Formulation
and Financial Planning



Ms. Garima Maheshwari

## Non-Executive Director

10 years of rich experience in Financial Services & Consultancy, working as an Investment Banker at Singapore & Mumbai

## **Our Team Members**





Mr. K.K. Kabra

#### President-Investment Banking

His domain areas remains recovery & portfolio resolution. Successfully dealt with resolution of ARCIL portfolios since 2006. Has excellent relationships with lawyers, valuers and Govt Officials and regularly works with all ARC's in the country.



Mr. M.L. Jain

#### Advisor

An Ex – Banker & Insolvency Professional who has got a plethora of knowledge in credit and relationship management. As branch head, he has a successful track record in relationship development with various FIs & Banks.



Mr. Manoj Sharma

#### **President – Investment Banking**

An incisive professional with over 33 years of hands on experience in corporate finance, financial strategy planning, financial accounting, fund raising, financial management and credit rating.



Mr. Nikhil Dujari

### VP - Investment Banking

He presently takes care of debts syndication and other debt related transactions executed by the Mumbai branch. He is also actively involved in business development and relationship building at Sumedha.



Mr. Ajay K Laddha

#### President - Investment Banking

Accomplished CA & CWA with 20+ years of experience both in manufacturing and service industry. Actively involved in investment banking and have profound knowledge and experience in the area of merchant banking, private equity, investment advisory and valuation.

Also, actively involved in business development.



Mr. Debjit Adak

#### **VP - Investment Banking**

A Management Graduate
with 17 years of hands-on work experience in
Equity Research, Portfolio Management and
Valuation Services. He is associated with our
Company since 2010

### **Our Team Members**





Mr. Tanay Mukhopadhyay

#### **Advisor**

An Ex - Banker with around 38 years of experience in Banking Operations, Recovery & Financial Management.
Actively handles all debt related and restructuring mandates



Mr. Himanshu Kaushik

#### **AVP - Investment Banking**

An Ex-Banker with around 14 years of experience in Banking, Appraisal of Credit Proposals and handling corporate clients to cater their financial requirements



Ms. Sudeshna Biswas

#### Manager - Investment Banking

A management qualified professional
with 5 years of experience in
Loan Syndication & Investment Banking. She has
a strong expertise in Financial
Modelling and Credit Analysis



Ms. Ritupriya Chakravorty

#### Head - Human Resource

A seasoned HR professional with over
15 years of experience across various domains.
She has worked in a variety
of HR roles encompassing Generalist
and Strategic HR activities from
ground-up to top down



Ms. Zeba Shaukat

## Senior Manager – Investment Banking

A qualified CS with 7 years experience in Merchant Banking and has expertise in handling various Corporate Planning, restructuring activities, Takeover, Right Issue, Public Issue, Buyback, Preferential allotments, Qualified Institutional Placements, Mergers, Demergers, Delisting and Valuation of Business



Ms. Dhwani Fatehpuria

## Company Secretary & Compliance Officer

FCS, LLB with an experience of around 17 years in secretarial and legal advisory. She brings with her a successful career in managing compliance, corporate affairs and regulatory matters



### **Contact Us**

### **Registered & Corporate Office**

#### **KOLKATA**

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#### **AHMEDABAD**

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#### MUMBAI

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M: +91 98306 12006

#### **NEW DELHI**

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### **BANGALORE**

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Email: bangalore@sumedhafiscal.com

Contact: Mr. Anil Birla M: +91 99019 02545



www.sumedhafiscal.com